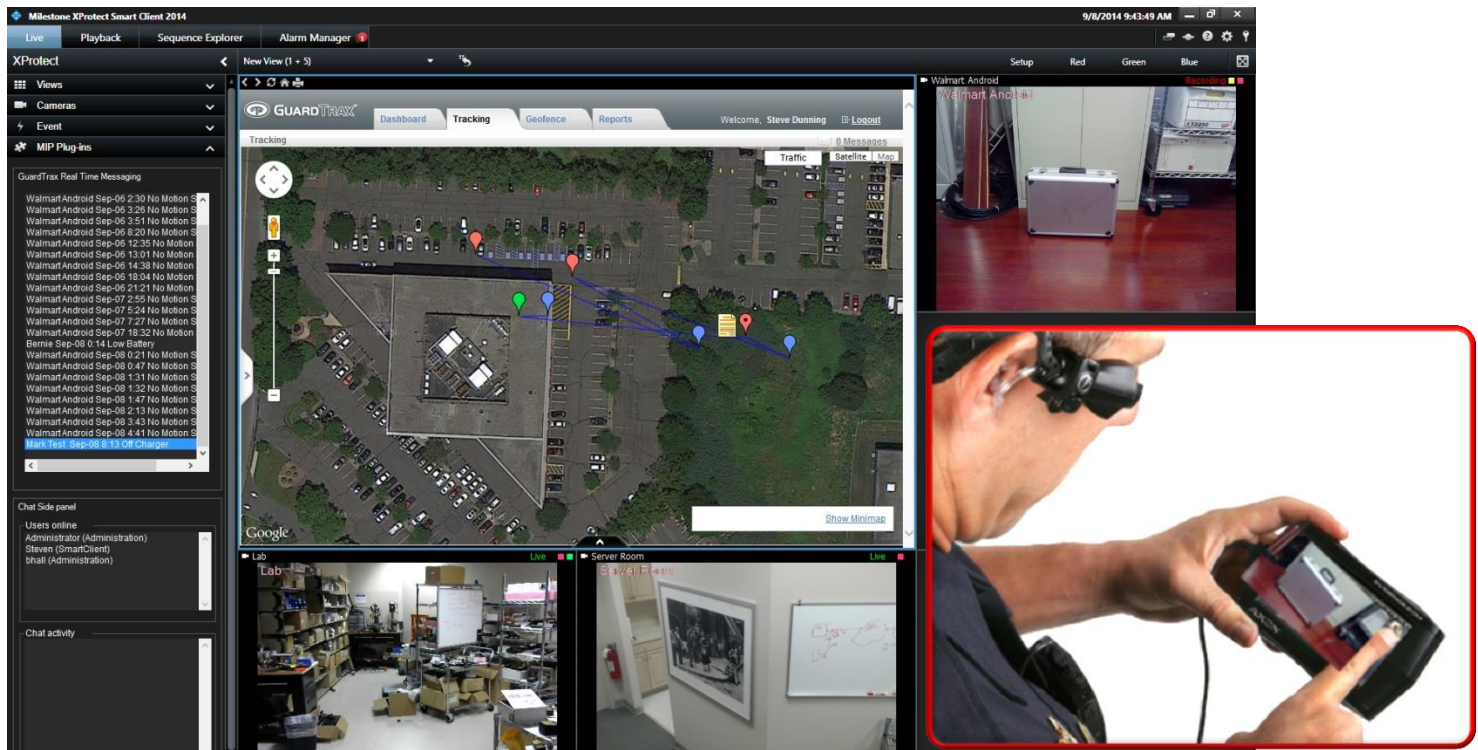# Overview

The relationship between GuardTrax and Milestone Systems is built upon the premise that platinum-level security involves physically present security officers, mobile security officers and surveillance equipment all brought together via security management software and platforms. Security officers using the GuardTrax app integrated with Milestone is an entry way for guarding companies into the new era of technology-based, blended security. The connection to the VMS platform extends and enhances the end users security investment. The security channel of integrators gain new selling and solution bundle opportunities via close collaboration with the guarding company universe, GuardTrax and Milestone.

Solution Features

- **Security Officer/Video Surveillance Integration**
- **Bi-lateral Video Sharing**
- **Security Officer Camera Management**
- **Two-Way Communication**
- **Alert/Incident Management/Resolution**
- **Operational Reporting – Tactical**
- **Operational Reporting – Strategic**

Value + Competitive Differentiation

- **Security Officer** - Improved Guarding
- **Guarding Company** – Integrate security officers with end users surveillance investment.
- **Milestone –** Gain warm leads from guarding company universe
- **Camera Vendor -** Gain warm leads from guarding company universe
- **Security Integrator –** New recurring revenue opportunity

The Blended Security Solution

The *connected* security officer can now communicate, share, report, view, etc. with:

- **Other officers**
- **GuardTrax web portal**
- **SOC Monitor**
- **Milestone**
- **IP Cameras**

- **Supervisors**
- **Law enforcement**
- **EMT's**
- **Property owners/managers**

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Milestone Systems
Milestone Systems is the world's leading provider of open platform IP video surveillance software. For more than a decade, Milestone has led the way in providing easy-to-use, powerful video management software (VMS) in more than 100,000 installations worldwide.

GuardTrax LLC
GuardTrax is the leading provider of guard tour reporting, accountability and management solutions. The GuardTrax Classic (OEM) device and GuardTrax phone app provide security officers and supervisors with the essential communication, photographic/video, geo-referencing, tour confirmation and officer reporting modules required for proper security officer engagement.